

Message Text

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AMEMBASSY BUCHAREST

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USDOC PASS OED, TOP STAFF AND SPECIAL PROJECTS

USDOC

E.O. 11652: N/A

TAGS: BTIO, BEXP, SZ

SUBJECT: SPECIAL PROJECT AND TRADE OPPORTUNITY: PRODUCTION PLANT
FOR MINERAL WOOL PIPE INSULATING SHELLS FOR ROMANIA

1. EMBASSY BERN HAS RECEIVED INQUIRY FROM MR. ELIAS
ADJADJ, PRESIDENT, SOCIETE D'EXPANSION COMMERCIALE SA
(SEC), 6 PLACE DES EAUX-VIVES, 1207 GENEVA, SWITZERLAND
CABLES - ECOMAL GENEVA, TELEX - 22 642, TEL. 022/36 65 60
FOR NAMES OF US FIRMS SPECIALIZING IN SUPPLY OF COMPLETE
INSTALLATIONS FOR SUBJECT PLANT OR FOR DIRECT PROPOSALS
FROM US FIRMS.

2. THE TENDER IS DESCRIBED AS FOLLOWS:
THE INSTALLATION USED TO PRODUCE SHELLS (TUBES) OUT OF MINERAL
WOOL NECESSARY TO THE THERMAL INSULATION OF THE PIPES
SHOULD HAVE THE FOLLOWING CHARACTERISTICS: PRODUCTION
CAPACITY 1000 METRIC TONS PER ANNUM; WORKING TIME
300 DAYS X 24 HOURS. DATA IN CONNECTION WITH THE PRODUCTS:
DIAMETER OF PIPE FOR WHICH THE SHELLS PRODUCED 40-400 MM;
LENGTH OF SHELLS 500 PLUS OR MINUS 5 MM; THICKNESS OF SHELL WALL
20-120 MM; APPARENT DENSITY KG/CM 110-130; THERMAL
CONDUCTIBILITY COEFFICIENT AT 100 DEGREES C KCAS/M H C
MAX. 0,045; CONTENT OF BINDER 5-7 PER CENT; MAX. USE
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TEMPERATURE 600 DEGREE C. THE TENDER SHOULD COMPRISE

THE DESCRIPTION OF THE OPERATING PROCESS USED TO PRODUCE THE SHELLS TOGETHER WITH: LIST OF EQUIPMENT; SPECIFIC CONSUMPTIONS PER HOUR OF WATER, STEAM, AIR, ELECTRIC ENERGY, LIQUID (FUEL OIL) - THE CONSUMPTIONS ARE GIVEN PER TYPES OF PRODUCTS TO 1000 ML OF FINISHED PRODUCT; PERSONNEL REQUIREMENT; THE MAIN DRAWINGS OF THE INSTALLATION WHICH SHOULD BE VIEWS IN 3 PLANES - WITH OVERALL DIMENSIONS; PROPOSALS CONCERNING THE SIZES OF THE HALL IN WHICH IT IS TO BE PLACED; SPECIAL MEASURES FOR LABOR PRODUCTION; LIST OF SPARE PARTS NECESSARY FOR ONE AND HALF YEARS WORK.

3. SEC IS REPUTABLE, MEDIUM-SIZE TRADING AND ENGINEERING FIRM SPECIALIZING IN EXPORT AND INSTALLATION OF FURNACES, OVENS AND MACHINERY FOR GLASS AND PLASTIC INDUSTRY. EST. 1960. EMPLOYS 5 IN GENEVA. MAINTAINS OFFICE IN BUCAREST, REPORTEDLY AT STR. COLUMB 13, SECTION 1, C/O MR. CONSTANTIN GRECEANU. ELIAS ADJADJ IS COMPETENT, ENTERPRISING BUSINESSMAN OF LEBANESE ORIGIN WITH DIVERSIFIED INTERESTS IN TRADING, PHARMACEUTICAL, COSMETICS AND TEXTILE MACHINERY COMPANIES IN GENEVA. BANK REF: UNION BANK OF SWITZERLAND, 1200 GENEVA.

4. ACTION REQUESTED: PLEASE TRANSMIT SUBJECT INQUIRY TO US ENGINEERING AND MANUFACTURING FIRMS ADD REPORT NAMES OF INTERESTED PARTIES TO EMBASSY BERN FOR TRANSMITTAL TO MR. ADJADJ. PROPOSALS MAY ALSO BE SENT TO MR. ADJADJ AT ADDRESS ABOVE, UNDER REF. 49.2.34.40.100.
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